

## 2015/16 TERMS AND CONDITIONS OF TRADING

Note: All orders for JANDY'S INNOVATIVE SPORTS SYSTEM and contracts arising from the acceptance of those orders by JANDY'S INNOVATIVE SPORTS SYSTEM shall be governed by the laws of Queensland and construed in all respects in accordance with the laws of Queensland.

## PRICES AND CREDIT

JANDY'S INNOVATIVE SPORTS SYSTEM reserves the right to determine whether we extend credit opportunities or not. If credit is extended, JANDY'S INNOVATIVE SPORTS SYSTEM reserves the right to determine length and volume. Prices are subject to change without notice where import duties, exchange rates, taxes, quotas, factory prices, or JANDY'S INNOVATIVE SPORTS SYSTEM or government policy are varied. Supply of goods and the extension of credit will be rejected on all overdue accounts. A service charge of 1.75% per month will be charged on all overdue accounts without exception. An account is deemed overdue 45 days from invoice date. Service charges, where incurred, will be deducted from any payments received prior to monies being allocated to outstanding invoices. Unless agreed to in writing by a director of JANDY'S INNOVATIVE SPORTS SYSTEM, all payments will be assigned to oldest invoice(s) first. An account keeping fee of \$10.00 per month will be automatically charged on all accounts with transactions older than 28 days from invoice date.

All negotiated discounts are settlement discounts and are subject to the payments being received and cleared on or before 3.00pm on the day stated on the respective invoice. All orders and re-orders are strictly cleared funds prior to shipment, with prices to be charged at catalogue wholesale, unless an alternative is negotiated and confirmed in writing by a JANDY'S INNOVATIVE SPORTS SYSTEM Director.

## PASSING OF TITLE

- A. The seller and the buyer agree that the seller retains ownership of the goods and such ownership shall not pass to the buyer until payment in full has been received by the seller in respect of all the goods. The buyer further agrees that the return of any/all goods under this agreement is at the sole discretion of the seller. The buyer accepts delivery of the goods on this basis and accordingly agrees that:
- (i) The buyer shall stand in a fiduciary relationship with the seller,
- (ii) The buyer will at all times store the goods separately and in such a way that they remain identifiable,
- (iii) The buyer shall have the power to sell the goods as agent for and on behalf of the seller provided that: (a) all proceeds of sale shall be paid into or kept in a separate account:
- (b) separate records shall be maintained by the buyer in respect of that account; (c) the seller shall be entitled to maintain a claim against the proceeds of sale of any other goods into which the goods have been manufactured.
- (iv) The seller shall be entitled to enter upon the buyer's premises at any time without prior notice in order to retake possession of the goods.
- (v) Each of the above provisions is severable to the intent that if they shall, taken together, be adjudged to go beyond what is reasonable in all the circumstances, but would be adjudged reasonable with any one or more of such provisions deleted, then those provisions shall be deemed to apply as if such provisions as are adjudged unreasonable were deleted.
- B. When the buyer is a limited company, the seller reserves the right to request an indemnity from the directors of the limited company. C. The buyer agrees to pay the account of the seller according to the published terms and conditions of trading.
- D. The buyer will be responsible for payment of all goods supplied at their order, or any person in their employ or acting on their behalf.

E. The buyer indemnifies the seller against any loss incurred due to change of ownership, partnership or change of address of the buyer, unless written advice of such changes is received by the seller prior to the delivery of any goods or services.

# WAIVER OF BUYER'S TERMS

The terms herein and/or on our invoice are the only terms by which JANDY'S INNOVATIVE SPORTS SYSTEM sell its goods. JANDY'S INNOVATIVE SPORTS SYSTEM does not agree to the terms and conditions on any buyer's purchase orders, correspondence, or statements of policies unless an agreement is in writing and signed by a director of JANDY'S INNOVATIVE SPORTS SYSTEM accepting such terms and conditions.

# FREIGHT AND SHIPPING

All orders are "free on board" our warehouse, unless by prior arrangement in writing signed by a director of JANDY'S INNOVATIVE SPORTS SYSTEM. All orders are deemed delivered at the time goods are placed upon the vehicles which are to effect delivery from JANDY'S INNOVATIVE SPORTS SYSTEM's premises. Risk in the goods shall pass to the buyer at the time when the goods are placed upon the vehicles which are to effect delivery from the premises of JANDY'S INNOVATIVE SPORTS SYSTEM.

## CLAIMS AND RETURNS

All goods are non-returnable, except by prior arrangement in writing. The correct procedure for a return of any nature

(I.e. warranty, repair, incorrect shipment) is as follows:

- (i) Contact JANDY'S INNOVATIVE SPORTS SYSTEM by fax or phone to obtain an "Authorization number" for the respective return.
- (ii) The "Authorization number" must be displayed on both the consignment note of the freight company used to effect the return, and on the address label on the packaging of the return. (iii) All returns must be at the consignor's expense unless agreed to by JANDY'S INNOVATIVE SPORTS SYSTEM
- (iv) All goods to be returned that have not yet been sold by the buyer must be returned in the exact same condition and packaging as the goods were originally dispatched from JANDY'S INNOVATIVE SPORTS SYSTEM. Any goods returned that have, price tags, incorrect hanger, incorrect tagging and polybag, will attract a repackaging cost of \$2.00 per garment. Any garment that is deemed to have been shop soiled will not be considered for any claims.

Should any discrepancies exist between order, packing slip, and invoice JANDY'S INNOVATIVE SPORTS SYSTEM must be notified in writing no later than 48 hours from receipt of such goods

# PLACING OF SHOW ORDERS

Only order placed and received at Jandy's Innovative Sports Systems no later than Sat 17th October 5.00pm 2015 will be considered "show orders" and as such be eligible for any / all SETTLEMENT discounts extended to "Show Orders".

# ORDER CONFIRMATIONS

Following confirmation from our suppliers of acceptance of our orders, JANDY'S INNOVATIVE SPORTS SYSTEM will confirm in writing all "show orders" as early as possible. Please read this "order confirmation" carefully as this is how we understand your order and how your order will be shipped. Where needed substitutions will be included. No order can be considered accepted by this company until such time as an "order confirmation" has been issued.

## FULFILMENT OF ORDERS

Due to the nature of our business, (primary indent), it is not always possible to deliver your orders exactly as placed with our company. Variances are usually due to consensus of our customers that modifications to a style, changes to colour

Configurations, etc. are for the better. Occasionally we are forced to cancel a particular style due to lack of orders. A suitable substitution will be offered wherever possible.

### DISCOUNTS

All discounts extended to the buyer by JANDY'S INNOVATIVE SPORTS SYSTEM are to be considered "settlement discounts" only and as such are applied to any invoice involved conditional upon the necessary funds being received and cleared by 3.00pm on the due date. There is no such discount as a quantity discount available from JANDY'S INNOVATIVE SPORTS SYSTEM. Any/all discounts available are in no way to be considered automatic and a right of the buyer. All discounts must be negotiated with a duly authorized JANDY'S INNOVATIVE SPORTS SYSTEM's representative and confirmed in writing by a JANDY'S INNOVATIVE SPORTS SYSTEM director.

## GUARANTEES AND WARRANTIES

All products sold by JANDY'S INNOVATIVE SPORTS SYSTEM carry no guarantee after they leave the retailer's store, other than those guarantees extended by the manufacturer of the individual components of specific products as displayed on swing tags. JANDY'S INNOVATIVE SPORTS SYSTEM reserves the right to sole adjudication, (following consultation with the appropriate suppliers), for any alleged claims. Skiing and snowboarding are strenuous contact sports conducted in a rigorous environment. Inevitable wear and tear on clothing and accessories is very heavy and cannot be guaranteed. Warranty claims where justified will be duly honoured after inspection by JANDY'S INNOVATIVE SPORTS SYSTEM. There are no guarantees on zips, Fasteners, Colour Fastness, Fabric Fading and Sun Fade. No clothing or accessory item will be credited. We repair, exchange or replace items that are a genuine claim. All garments must be cleaned exactly according to the care labels. Garments returned must be laundered and returned in a polybag. Our liability for material found to be defective is limited to the value of the goods sold or furnished and under no circumstances will we allow claims for labour, consequential damages or loss of profit.

e&oe



ANDISS INGRED

## Waterproof

Waterproof is measured by applying water pressure to fabric to determine at what point fabric will begin to leak. Some methods include a water column test, the high hydraulic pressure test, or a Mullen Burst test. Simply put, the higher the rating, the longer you can stay out in the elements.

## **Breathable**

To measure breathability, fabric is sealed around a container of moisture-absorbing calcium chloride (CaCi). The container is placed in a controlled environment and the evaporated CaCi is weighed over a 24 hour period. Measured as grams per sq. metre pre 24 hours, the higher the numerical rating, the more breathable the fabric.

## **Fully Seam Sealed**

Fully seam sealed garments have literally every seam waterproof tapered to ensure that not a drop of water or a gust of wind can get through the needle perforations of the seams or embroidery.

# **Critical Seam Sealed**

Critical seam sealed garments feature sealing in the most essential areas, allowing us to create garments suited to varying price-points without sacrificing performance standards. (50%)

## Fabric Rating

JANDY'S HAS ALWAYS ADOPTED ADVANCED FABRICS AHEAD OF THE CURVE, AND THIS YEAR IS NO EXCEPTION. TODAY'S TECHNOLOGY HELPS US KEEP YOU WARMER AND DRIER THAN EVER BEFORE.

## **Durable Water Repellency (DWR)**

Our Durable Water Repellency (DWR) fabric dispels rain and limits the uptake of stains as well. The wearability of these pieces combined with their 20/80 rating (meaning they retain 80% of their DWR coating after 20 washes), makes them versatile choice in any season.

## Supersoft Insulation

A hollow polyester fiber fill for down-like softness and lightweight warmth, without losing dexterity. Absorbs less than 1% of its weight in water. Quick drying and remains warm even when wet. The unique microfibers of Supersoft insulation trap more air and reflect back your body's radiant heat. Versatile conductive insulation.

## Mesh Lining

Mesh linings help our two layer jackets wick away sweat and build up moisture. The mesh lining also protects the inner coating to make your jacket last longer and keep you dry.

### **Brushed Tricot**

We use brushed tricot in most of our gear, to keep you warm and to wick moisture away. It's also soft as a baby's bottom, making it great for pocket and neck / chain liners.

## M's Nylon Lining

230T Cartel embossed logo lining. Hardwearing and comfortable to wear! Quick drying.

## Lifetime Guarantee

All Cartel outerwear is guaranteed against defects of materials or workmanship for the lifetime of the product. This warranty covers only defective elements and not the whole product. This warranty does not cover damage caused during transport, storage, accident, neglect, misuse, improper or irregular (uneven) care, fair wear and tear, modification of the product or not following of instructions for intended use and recommended conditions. This warranty is only applicable on product sold by bonafide dealers with the original receipt.

We may decide either to repair it or to replace it with the same or equivalent product.

# 15,000MM / 15,000gm

Excellent performance fabrics used in this group with a 15,000MM / 15,000gm2 waterproof and breathable rating. Our highest rated fabric. Any day, anytime, anyplace you will be outside. This includes our Softshell fabric, which will keep you dry, until you are ready to go home. No ifs, ands or buts. True fact.

## 10,000mm / 10,000gm

Outstanding performance with a 10,000mm / 10,000gm waterproof and breathability rating. These fabrics are favoured by many of our riders and stand the test of time... after time.

INNOVATIVE SPORTS SYSTEMS WINTER 2016 b2b.jandys.com Winter 2016 Cartel Men's Outerwear Cartel Women's Outerwear Cartel Youth 10 Aggression

Baldface Jacket

Mechanical Stretch

15K

\$349.95 RRP: AUD

3XL-6XL \$369.95 RRP: AUD

15,000MM - 15,000GMS

Super Soft 100-80-40gms

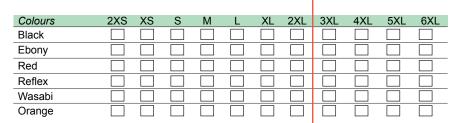
Regular

Men's 2XS to 6XL

- 100% Seam Sealed
- YKK + Waterproof Zips
- Mechanical Stretch
- **Bonded Placket**
- Tunes/ Phone Pocket
- Logo Snaps
- **Contrast Lining**
- Pit zip Venting
- Security Zip Pocket
- Goggle pocket
- Powder Skirt



Wasabi





Reflex









Black

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Kicker Pant

Mechanical Stretch

XS-2XL **\$249.95** RRP: AUD

3XL-6XL \$269.95 RRP: AUD

15,000MM - 15,000GMS

Super Soft 60gms

Regular Men's 2XS to 6XL

- 100% Seam Sealed
- YKK Zips
- **Mechanical Stretch**
- Adjustable Waist
- **Articulated Knee**
- Vent Zips
- Storm Cuff
- **Boot Gaiter & Hook**
- Zip Cargo Pockets
- **Belt Loops**
- Brush Tricot Fly & Waist
- Logo Heat Branding
- Logo Lining
- Logo Snaps

Colours

Black Black Short Ebony Reflex Orange Wasabi **Ebony Short** 

- Hook & Eye Closure
- Short Length Option (Black)
- Short Length = -2"





4XL 5XL

6XL

XL

2XL

3XL



Ebony

Orange

Wasabi

M's Revelstoke Pant

10K

\$159.95 RRP: AUD

\$169.95 RRP: AUD

10,000MM - 10,000GMS

Super Soft 60gms

Regular

Men's XS to 4XL

- 100% Seam Sealed
- YKK Zip
- Adjustable Waist
- **Zip Hand Pockets**
- Vent Zips
- Articulated Knee
- Storm Cuff
- Style Available in Packs

Speak to us about your long margin price!



Ebony



Black

Colours	XS	S	М	L	XL	2XL	3XL	4XL	
Ebony									
Black									
Pre Packs	XS	S	М	L	XL	2XL	3XL	4XL	Total
Pack 1	1	1	2	2	2	2	1	1	12
Pack 2		2	4	4	2				12

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Product Soho Jacket

W's 6-16 \$379.95 RRP: AUD W's 18-26 \$399.95 RRP: AUD

# Shell Function

15,000MM - 15,000GMS

## Insulation

Super Soft 100-80-40gms

## Fit

Regular

## Sizo

Women's 6 to 26

# Features

- 100% Seam Sealed
- Tunes/ Phone Pocket
- Satin & Luxe Fur Lining
- Pit zip Venting
- Security Zip Pocket
- Goggle pocket
- Powder Skirt
- Lycra Cuff
- Detachable hood & Faux Fur
- Data card pocket / RFID
- Logo Heat Branding
- Rhinestone Trims





Mint Plaid

White Plaid







Plaid Colours	6	8	10	12	14	16	18	20	22	24	26	
Mint Plaid												
White Plaid												
Pink Plaid												
Coral Plaid												

Brooklyn Jacket

W's 6-16 \$349.95 RRP: AUD W's 18-26 \$369.95 RRP: AUD

Shell Function

15,000MM - 15,000GMS

nsulation

Super Soft 100-80-40gms

Fit

Regular

Sizes

Women's 6 to 26

# Features

- 100% Seam Sealed
- Mechanical Stretch
- Tunes/ Phone Pocket
- Satin & Luxe Fur Lining
- Pit zip Venting
- Security Zip Pocket
- Goggle pocket
- Powder Skirt
- Lycra Cuff
- Detachable hood & Faux Fur
- Data card pocket / RFID
- Logo Heat Branding
- Rhinestone Trims

Mechanical Stretch featured on all Solid colours





Teal

Solid Colours	6	8	10	12	14	16	18	20	22	24	26
Black											
Magenta											
Purple											
Teal											

Purple



Whistler Pant

Mechanical Stretch

RRP: AUD

RRP: AUD

15,000MM - 15,000GMS

Super Soft 80gms

Regular

Women's 6 to 20 Size 22-26 in Short options

- 100% Seam Sealed
- YKK Zips
- Mechanical Stretch
- Adjustable Waist
- Articulated Knee
- Vent Zips
- Storm Cuff
- **Boot Gaiter & Hook**
- **Belt Loops**
- Brush Tricot Fly & Waist
- Logo Heat Branding
- Logo Lining
- Logo Snaps
- Hook & Eye Closure
- **Elasticised Waist**
- **Short = -2**"



# Product

Manhattan Pant

Soft Shell Stretch

\$189.95 RRP: AUD

\$199.95 RRP: AUD

15K

# **Shell Function**

15,000MM - 15,000GMS

3 Layer Active Soft Shell

Regular

Women's 6 to 26

- Stretch Soft Shell Laminated
- Hot Fit, Expandable Waist
- **Re-enforced Stitching**
- **Zip Hand Pockets**
- Stretch OTB Soft Shell
- YKK Zips, Belt Loops
- **Button Fly Closure**
- Snug Fit
- Cut Pannel at Lower Leg
- Storm Cuff
- Hook & Eye
- **Invisible Zip Pockets**



( * * * * * * * * * * * * * * * * * * *	Perspir	ation / Vapor				
Colours	6	8	10	12	14	16
Black						
Colours	18	20	22	24	26	
Black					$\Box$	



**Hudson Pant** 

Soft Shell Stretch

15K

RRP: AUD

RRP: AUD

15,000MM - 15,000GMS

3 Layer Active Soft Shell

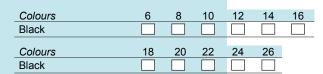
Regular

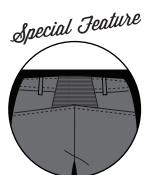
Women's 6 to 26

# Features

- Stretch Soft Shell Laminated
- Hot Jean Cut
- Expandable Waist
- Re-enforced Stitching
- Fits over the Boot
- YKK Zips, Belt Loops
- **Button Fly Closure**
- **Security Pockets**
- Invisible Zip
- Elastic Back Panel







W's Cypress Pant

10K

\$159.95 RRP: AUD

\$169.95 RRP: AUD

10,000MM - 10,000GMS

Super Soft 60gms

Regular

Women's 6 to 20

- 100% Seam Sealed
- YKK Zip
- Adjustable Waist
- **Articulated Knee**
- **Zip Hand Pockets**
- Vent Zips
- Storm Cuff
- Style Available in Packs

Speak to us about your long margin price!



Black



Ebony

							l		
Colours	6	8	10	12	14	16	18	20	
Ebony									
Black									-
									-
Pre Packs	6	8	10	12	14	16	18	20	Total
Pack 1		1	2	2	2	2	2	1	12
Pack 2		2	4	4	2				12

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J's Poe Jacket

10K

**Neons** 

2-6 \$139.95 RRP: AUD

8-14 \$149.95 RRP: AUD

Shell Function

10,000MM - 10,000GMS

Insulation

Super Soft 100-80-40gms

Fit

Regular

Sizes

Youth 2 to 14

### Feature

- 100% Seam sealed
- YKK zips
- Nylon/Satin lining
- Tricot lined collar, chin guard
- Adjustable wrist cuff
- Removable fur on girls colours
- Pit zip venting
- Security pocket
- Zip hand pocket
- Powder skirt
- Brushed Tricot Lined Cuff
- Fixed rollaway hood
- Data card pocket RFID





Neon Green



Colours	2	4	6	8	10	12	14	l
leon Orange								
leon Green								
leon Pink								

Product

J's Manfred Jacket

10K



8-14 \$149.95 RRP: AUD

Shell Function

10,000MM - 10,000GMS

nsulation

Super Soft 100-80-40gms

Fit

Regular

Size

Youth 2 to 14

## **Feature**

- 100% Seam Sealed
- YKK Zips
- Pit Zip Venting
- Security Pocket
- Cosmetic Contrast Trims
- Powder Skirt
- Brush Tricot Lined Cuff
- Fixed Rollaway Hood
- Data Card Pocket RFID







Colours	2	4	6	8	10	12	14
Red							
Reflex							
Blue							

J's Peaches Jacket

Girls

2-6 \$139.95 RRP: AUD 8-14 \$149.95 RRP: AUD 10K

Shell Function

10,000MM - 10,000GMS

Insulation

Super Soft 100-80-40gms

Fit

Regular

Sizes

Youth 2 to 14

### Feature:

- 100% Seam Sealed
- YKK Zips
- Pit Zip Venting
- Security Pocket
- Fixed Hood
- Detachable Faux Fur
- Cosmetic Rhinestones
- Powder Skirt
- Brushed Tricot Lined Cuff
- Data Card Pocket RFID







Colours	2	4	6	8	10	12	14
Purple							
Tropic							
Mint							

Product

J's Ellie Pant

Girls



8-14 \$109.95 RRP: AUD 10K

Shell Function

10,000MM - 10,000GMS

Insulation

Super Soft 80gms

Fit

Regular

Size

Youth 2 to 14

## Feature

- 100% Seam Sealed
- YKK Zips
- Adjustable Waist
- Jean shank Closure
- Adjustable Waist & Expandable
- Cargo Pockets
- Vent Zips
- Belt Loops
- Articulated Knee
- Storm Cuff



Tropic



Purple



Mint

Colours	2	4	6	8	10	12	14
Mint							
Purple							
Tropic							

J's Shifu Pant

**Neons** 

10K

2-6 \$99.95 RRP: AUD 8-14 \$109.95 RRP: AUD

Shell Function

10,000MM - 10,000GMS

nsulation

Super Soft 80-gms

Fit

Regular

Sizes

Youth 2 to 14

### Features

- 100% Seam sealed
- YKK zips
- Jean shank closure
- Adjustable waist & expandable
- Tricot lined waist
- Belt loops
- Articulated knee
- Cargo pockets
- Vent zips
- Boot gaiter



Neon Green



Neon Orange



Neon Pink

				1			
Colours	2	4	6	8	10	12	14
Neon Green							
Neon Orange							
Neon Pink							

Product

J's Buck Pant



8-14 \$109.95 RRP: AUD

Shell Function

10,000MM - 10,000GMS

Insulatio

Super Soft 80gms

Fit

Regular

Size

Youth 2 to 14

# Feature

- 100% Seam Sealed
- YKK Zips
- Adjustable Waist
- Jean shank Closure
- Adjustable Waist & Expandable
- Cargo Pockets
- Vent Zips
- Belt Loops
- Articulated Knee
- Storm Cuff



Blue





					-	Refle	x	
Colours	2	4	6	8	10	12	14	
Blue								
Black								
Reflex								_
Yellow								_
								_

